A stethoscope with a silver chest piece and black tubing is positioned diagonally across the frame. It rests on a medical book with the word "DISEASES" visible on its cover and an ECG strip with handwritten notes. The background is a warm, golden-brown color.

SCLEROTHERAPY TRAINING For DR and RN

The experience you can trust, 30 Yrs doing exclusively Sclerotherapy



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Every element you need to be successful in Sclerotherapy



Sclerotherapy Manual



Complete Conference



Hands on Videos of Sclero



All Control Forms Needed



All in a Flash Dr you can see it over and over again

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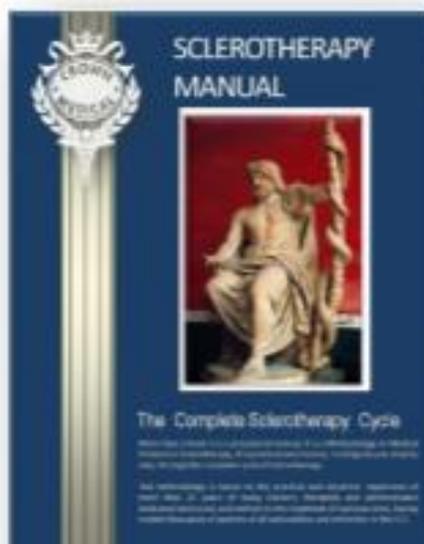


Hands On Video of
the Injection Tech-
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over learn all the



Plus the Sclerotherapy
Manual in PDF



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Sclerotherapy Technique Films

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This practical Sclerotherapy Training Program teaches you the injections techniques of Sclerotherapy



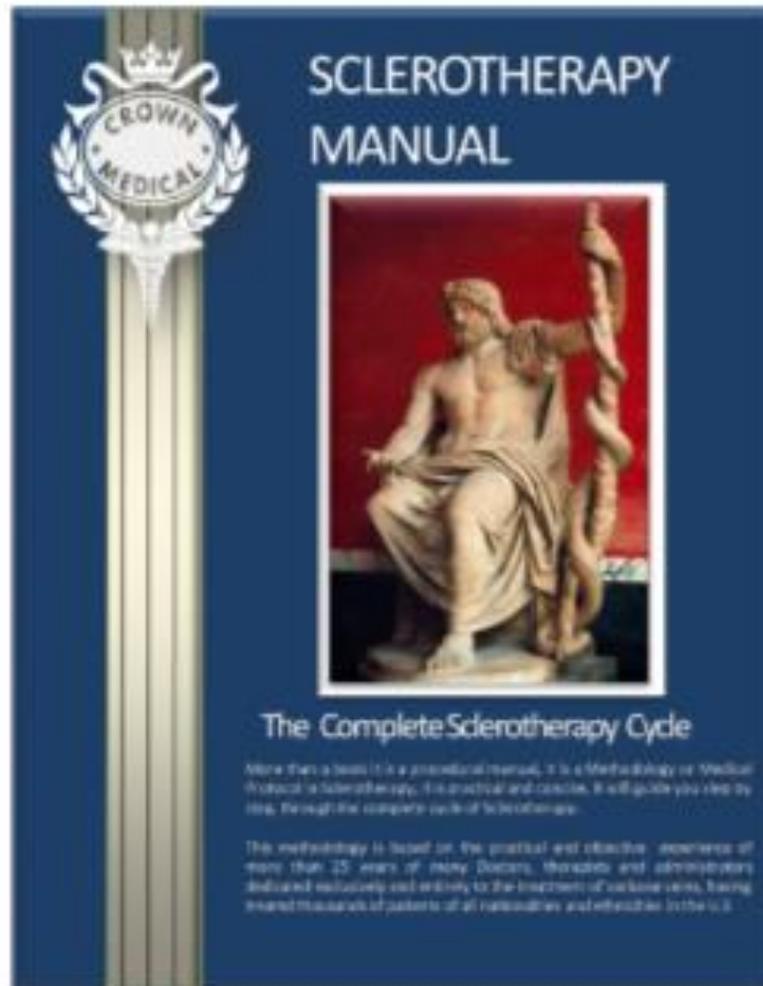
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A step by step
Guide to Sclerotherapy

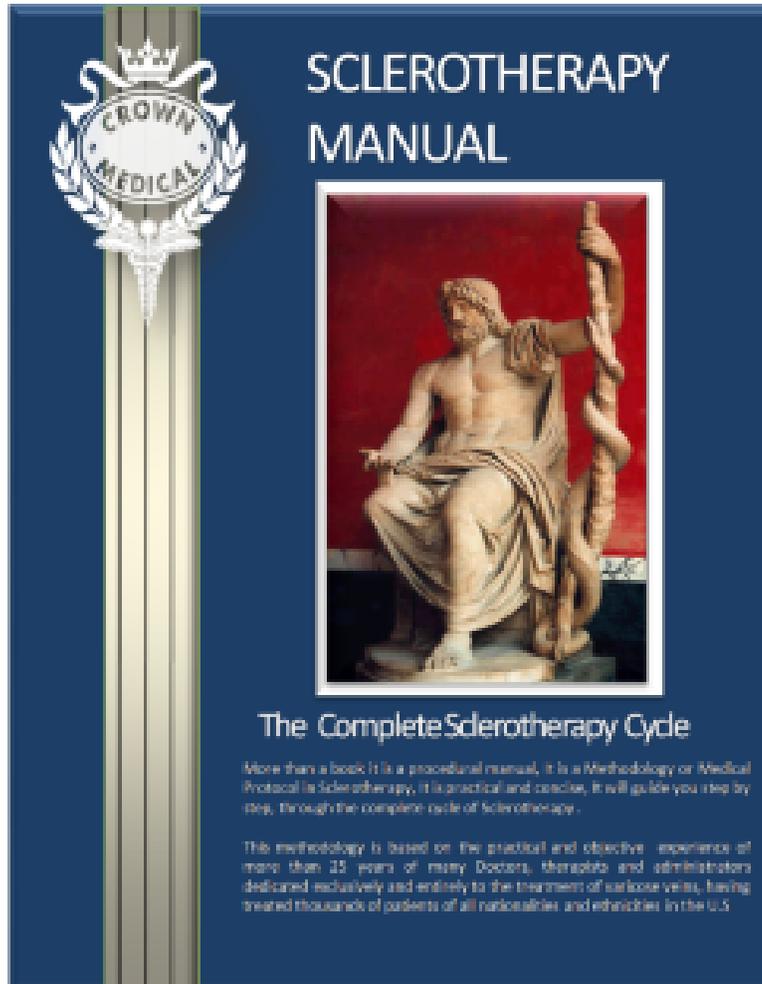


Sclerotherapy Manual



Now in a Flash Drive , that you can take with anywhere

SCLEROTHERAPY MANUAL



This 425 page manual that covers all a doctor needs to know, in order to successfully implement Sclerotherapy Procedure in his/her office or center.

The methodology presented is based on the practical and objective experience of numerous doctors, therapists and administrators whom have been dedicated exclusively and entirely to the treatment of varicose veins for more than 30 years, having treated thousands of patients of all nationalities and ethnicities in the U.S.

All the elements, techniques, and protocol involved in Sclerotherapy, is explained via the Sclerotherapy

Cycle ten step graphic.

All elements and phases of Sclerotherapy are broken down both from a medical and managerial point of view.

Each chapter/step constitutes a milestone within the Sclerotherapy cycle. Chapters are presented in the same logical order in which the task occurs when treating a patient's varicose disease.

Checklist are provided to establish a communication interface between all personnel involved doctors, nurses, therapists, and administrators. This system will guarantee you will be able to truly learn Sclerotherapy, form A to

SCLEROTHERAPY MANUAL TOC



Crown Medical presents their Book, & Courses in the same logical order in which each task occurs when treating a patient's varicose disease. Each chapter tackles a milestone within the:

“The Sclerotherapy Cycle”

SCLEROTHERAPY SYLLABUS

Curriculum

Lesson No 1

Eleven Steps of the First Visit
Physical Examination
Functional Tests
3D Venous Map
Venous Classification—Multifactor Scale
Differential Diagnosis
Managing Therapy Options
Review & Charts, Summary of the First Medical Visit

Lesson No2 The 3D Venous Map

Objective and Benefits of the Venous Map
Venous Map
Procedure for Filling out the Venous Map
International Venous Classification (CEAP)
Varicose Vein Scale and Categories
Charts and Summary of the Steps for 3D Venous Map

Lesson No 3 Vascular Tests

Types of Vascular Tests
Arterial Doppler
Steps for Arterial Doppler
Arterial Imaging
The How and Why of Venous Examinations
Techniques Used in the Examination
Deep Vein System
Superficial Vein System
Summary of Vascular Tests

Lesson No 4 Evaluating Test Results

List of Sclerotherapy Indications
List of Contraindications
Results Derived from the Second Visit
How to educate the Patient, Avoid Problems
Informed Consent
Charts and Summary of the Second Visit

Continue in next pages.....

SCLEROTHERAPY SYLLABUS

Curriculum

Lesson No 5 Therapy Estimates.

Evaluating Test Results
Importance of Estimates, Why do we need estimates
Problems with the Estimates
Methodology for Making Estimates
The Six Steps methodology
Patient Index-Mathematical Formula
Therapist Index-Mathematical Formula
Estimate of Required Therapies
Mathematical Formula
Cost of Therapy
Determine your price level
Patient expectation
Charts and Summary of How to Make
Sclerotherapy Estimates

Lesson No 6 Treatment Plan

How to prepare a treatment plan
Elements to be considered in the Treatment Plan
The 8 Steps for Developing the Treatment Plan
Goals to be Reached with Sclerotherapy
Pre-Sclerotherapy Recommendations
Summary Chart of the Estimate Process

Lesson No 7 Performing Sclerotherapy

Physiopathology of Sclerotherapy
Classification and Use of Sclerosants
Concentration of the Medication
How to prepare "DOSAGE"
The Dichotomous Technique
The different Sclerotherapy Method or Schools

Lesson 8 The Essence of Sclerotherapy

The 13 Steps of Sclerotherapy
The 22 Most Important Injection Techniques
The Second Sclerotherapy
How to Control the Sclerotherapy
Charts and Summary of Sclerotherapy Procedure



SCLEROTHERAPY SYLLABUS

Curriculum

Lesson 9 Sclerotherapy Complications

List of Sclerotherapy Complications
Treatment for Each Complication
Urticaria,
Superficial Thrombus,
Skin Necrosis,
Blisters,
Hyperpigmentation, etc.)
Serious Systemic Reactions
Eight Factors that Increase Risk of DVT/PE

Lesson 10 Sclerotherapy Control & Progress Report

Objectives of Controlling the Progress of Treatment
How to prepare a Progress Report
Type and Frequency of the Treatment Control
Therapist Report on the Progress of Sclerotherapy
Physician Report on the Treatment Plan

Lesson A – B – C (Included in the 5 day course only)

Anatomy and Physiology of the Vein System
Deep Vein System
Superficial Vein System
Perforators
Anatomical References
The Endothelium and its Functions
Physiology of the Vein System
Pathophysiology of Varicose Veins
Manifestations, Conditions and Complications
Photographic References / Before & After---Side Effects
Graphic Summary of the Full Sclerotherapy Cycle

Lesson 11 Questions & Answers on Sclerotherapy

Review of Main topics in Lesson 1 thru 10

Lesson 12

Exercise and sample on each of the topics learn in lesson 1 thru 10 approximately One hour per Lesson doing developing samples and exercise
Lesson No7 takes 4 Hours by it self

Lesson 13

Open Discussion of topic learn in each lesson
One hour for each Lesson 1 thru 10



Complete Conference



All the Power Point Presentations with audio , It is the complete conference , In a separate Flash Drive



You will receive the complete PPT presentation done at the conferences with audio as well as the material given in the

Advanced Sclerotherapy Program

Advanced Sclerotherapy Seminar

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CopaVin Medical Training



Save Time, Money and be able to see over and over the injection's techniques ,
Have your Protocol Manual on hand ... this is the best option for your sclerotherapy training

All the Sclerotherapy Course in 4 flash drives

- 1.- The Sclerotherapy Manual
- 2.- The Power Point Presentations with Audio
- 3.- The Videos of the Injections Techniques
- 4.- All Medical Forms needed for a Vein Center





Hands on Videos of Sclero



Hands-on Training



The Injection Techniques to avoid complications



All Control Forms Needed

Sclerotherapy Billing
Green Medical Center
Medicare () Medicaid () New Jersey ()

Medical Necessity Notice of Denial (MND)
MND: This document is used to notify the patient of a denial of coverage for a service or procedure. It is required for all denials of coverage for services or procedures. The patient must be notified of the denial of coverage for the service or procedure within 30 days of the date of the denial. The patient must be notified of the denial of coverage for the service or procedure within 30 days of the date of the denial. The patient must be notified of the denial of coverage for the service or procedure within 30 days of the date of the denial.

ANTERIOR	Right	Left
ZONE	1 2 3 4 5 6	1 2 3 4 5 6

Diagram illustrating the zones (1-6) for sclerotherapy treatment on the leg, showing the anterior and posterior views.



Courses designed with all the details necessary to be totally successful

1

Comprehensive Vein Evaluation - You will learn all the details to conduct a comprehensive medical evaluation of PVI, from differential diagnosis to Sclerotherapy methods to use, to treating complications. It's a real comprehensive course from a to z.

2



How to prepare a complete treatment plan - What elements to consider, how to document your medical records in order to avoid possible problems and get paid, how to estimate length of treatments.

3

Arterial & Venous Doppler and Ultrasound Evaluation - You will learn all the steps and required methodology to be able to incorporate 5 procedures into your practice, increase the accuracy & quality of the treatments while increasing income.



CPT reimbursement Codes : 93965, 93923, 93970, 93925

4

The 22 different Sclerotherapy techniques - You will learn all of the different types of Sclerotherapy techniques available. You will learn how to treat complications, and best of all how to avoid them; You will go through the complete cycle of Sclerotherapy.

5

How to Bill, How to Document, Informed Consent and much more.... You can perform the best Sclerotherapy in the world; you can be the best Doctor; but if you don't know "How to Bill", "How to Document", "How to Protect Yourself"; you could not survive.





Sclectrotherapy Training



Learn with those that have been doing sclerotherapy
and ONLY sclerotherapy for the pass 30 years

www.CopaVin.Com

TESTIMONIALS FROM YOUR COLLEAGUES



Crown Medical conducts post seminar surveys in order to maintain the utmost quality in our courses, and incorporates any and all suggestions that may arise. We conducted these surveys by groups in three phases, immediately after the seminar, six months after, and a year after. These are some of the most typical comments expressed by our students:

COMMENTS

"I can't believe I didn't do this sooner, I've missed out on a lot of time with my family, and money".

"I didn't know you could bill Medicare and some insurance companies."

"After I took all the courses on performing Sclerotherapy, my life changed for the better."



"I was thinking this course would be the same as all other CME's, but Crown Medical made it easy and interesting. I found the practical application and teaching methods to be very helpful." Impressive.

"As an RN I'm glad I took this course it has opened many doors for me". Now I have many Doctors call me to work for them. They want my Sclerotherapy expertise"



"Where were you guys? My only regret is not having done this course before"

"I wish all my returns on investments were as solid as my decision to take your course. Thank you to Dr. Mason and Crown Medical"

"Thanks for the class. As a Physician Assistant I can't believe I didn't take it before. It was 100% better than I thought, not only because of the presentations and materials but the didactics as well, you can tell the experience the professor has"

"The only regret I have is not bringing my staff with me to the course, But now since everybody is trained, I can go on vacation and relax"

SCLEROTHERAPY Training Program for Drs & RN



All you need to be Successful

-  **Comprehensive Manual**
-  **DVD of Injection**
-  **PPT of Conference**

All you need in 4 Flash Drives

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